

### **About Us**

Established in 1975, Allied Services International Private Limited (ASIL) is one of the leading companies in Pakistan providing quality Human Resource, Business Processing Outsourcing and Facility Management services to local and overseas clients. ASIL has paved its successful partnership with valued clients and proven our excellent service capabilities and customer relationship management. We have cemented our position in the industry of providing scalable workforce solutions to our local and global partners. ASIL is strategically divided into six broad divisions which are further divided into specialized areas. To avoid inefficiencies, each Division operates independently; yet they share a common goal – to provide clients with a world-class service.

Our aim is to stay focused on a limited number of industries so we may positively assist and support our clients in achieving their targets. We represent demanding clients on many of their most challenging projects and in order to service them in a befitting manner, we continue to be guided by the same core principles that our founders embraced.

With head office is Karachi and branch offices in Rawalpindi (Islamabad) and Lahore, with a GCC regional office in UAE and partner offices in India, Bangladesh, and Philippines, with a highly specialized team and with access to top technology, we are the ultimate resource proving our clients with peace of mind and enabling them to focus on their core businesses.



## **Leadership Team**

Co-founder of ASIL and business producer, Enterprise building and spend almost of his life in creating business with recruitment, sourcing models, FM division and much more in building people profile to assets. ASIL established in 1975.



Sajid Ali Khan **President & CEO** 

A professional who brings over 15 years of extensive Middle East experience focusing in the facilities management sector. Handling multiple large-scale projects. BIFM, PMP, FMP, LEED, BICSc, CFA. ISO LA. IOSH.



Imran Safdar **Director FM Services**  Responsible for business development, Project Management & Technical Innovation. He joined the firm back in 2003 and has since been detrimental to the companies across Europe and UK.



**Vice President & Director** Operations

Over 15 years of experience in the services industry with Credentials. A dedicated and hardworking professional with technical accounting skills and a practical knowledge of how to knowledge



Manager Finance & Admin

A professional who brings over years of extensive experience in internal auditing, compliance as well in establishing documentation and compliance. Her involvement is very critical as part of team setting KPI's and performance goals.



**Kyran Shezad Director Compliance** 

Noman joined Allied Services in 2005 and company. Today he handles all project mobilization including project / candidate documentation. He also works alongside resource for upcoming mega projects.



Noman Ur-Rehman **Recruitment & Mobilization** Manager

International (Pvt.) Limited

**UNITING TALENT** WITH OPPORTUNITIES





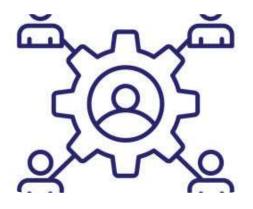


**Asif Awan** 

# **Our Services**



Recruitment



Business Process Outsourcing

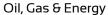


Facility Management



# Industries we serve







Engineering & Construction



Marine & Shipyards



Facilities Management

"Being focused ensures excellence and ASIL retains its focus on providing the best possible talent solutions by creating specialized teams, each catering to clients in their industry domain."



Manufacturing



Consumer (FMCG / Retail)



Medical



Industrial Services



### Recruitment

With over 80,000 placements, our Recruitment Division is the flagship of the company. We manage recruitment for more than 300 clients across eight specialized industry verticals.

# EXECUTIVE SEARCH



Our organization has grown to take the pretense our of search and we have made headhunting a cost-effective tool in mid management and technical positions. Our search is meticulous to the extreme with every relevant organization examined and every possible candidate investigated.

#### PROJECT RECRUITMENT



The flagship of our company. We are proven capability to source and mobilize bulk manpower for large projects ensuring that there is no compromise in the quality of the talent or in meeting the client's timelines. Our team is extremely well oiled enabling us to achieve challenging targets.

## SHORT TERM BULK RECRUITMENT



We maintain relationships with reliable shutdown / turnaround teams enabling us to quickly source and mobilize few hundred to few thousand people within days. Our teams across Pakistan are extremely well-oiled to manage challenging deployment schedules.



## **Customer Services**

We assign dedicated Client Service Executives to our premier clients who act as ambassadors placed in our offices but looking towards our client's interests and working to ensure that their KPI's are met.

- Automated Weekly Reports via Email
- Emergency Contacts 24x7
- Escalations support@asil.com.pk
- WhatsApp Group for prompt action





## **Core Values**

While leading a big and complex human resource operation, we never compromise on our core values which have enabled us to win the trust and confidence of our clients, our staff and prospective job seekers.



<u>Care</u>: Being in the people business and we strive to inspire our team, our clients and the applicants.

<u>Integrity</u>: Act with unswerving integrity and maintain our untarnished reputation.

<u>Forward Thinking</u>: To constantly invest resources in our infrastructure and in our team to stay at par with our client's needs.

<u>Atmosphere</u>: Foster an atmosphere that makes our clients proud in extending their representation to us.

<u>Passion</u>: We are committed to go above and beyond the call of duty to provide our clients with the best possible talent.



### Vision & Mission



#### **OUR FUTURE GOALS**

Continue to develop our relationships with our existing clients and maximize opportunity within these companies. We intend to increase our clientele both locally and overseas within our specialized sectors. To build a larger network of training centers the country to develop across better talent for clients.

Act with integrity and frankness in all our dealings both internally and externally, placing the highest value on teamwork and mutual support.



Provide services that would enable our clients to maintain a competitive edge by utilizing the best talent in Pakistan.

#### WE AIMTO ACHEIVE

Provide our clients with the highest quality recruitment and advisory services delivering cost effective solutions in an efficient, professional and businesslike manner. Open to new ideas, to think out-of-the- box and creatively, to look for innovative solutions.





### Karachi - Head Office

Located in the heart of Karachi DHA is our corporate office and in addition to the Recruitment & Visa Processing teams, it houses all the support function teams & Directors of the company







### Rawalpindi (Islamabad) Branch Office

An 18000 square feet facility in the center of the city with a fully equipped office and training & trade testing center. Due to the large workforce available in and around Islamabad (Punjab, KPK, Azad Kashmir), most of the operatives are tested and recruited from here.











### **Lahore Branch Office**

Our newest branch started in early 2017, we are currently based in a small office. We acquired land in 2021 and are in the process of constructing our own trade testing center / office here by early 2022. The Lahore Branch gives us access to highly skilled operatives as well as technical staff.







### **Code of Conduct**



#### **Code of Conduct**

Allied Services International (Pvt) Limited (License # 0089/KAR) has been in the recruitment business since 1976 and maintains high standards of integrity and ethical conduct that is consistent with the positions of trust they hold. We work within the guidelines set by the Bureau of Emigration & Overseas Employment.

We are passionate about our people, our colleagues, <u>associates</u> and clients. We try our best to find people good jobs which give them experience and the opportunity to build better futures.

We follow ethical recruitment policy and do not discriminate based on religion, region, or caste. We hire for our clients on merit. We deal fairly, honestly and ethically with all individuals & clients to avoid a conflict of interest.

We believe we are responsible, as a good corporate citizen, to respect Human Rights and comply with international laws and standards. We do not employ or recruit anyone under the age of 18. We ensure that no one is forced into accepting a job. We ensure that employees are paid fairly and on time.

We expect clients and employees to comply with our HSE Management System Manual which results in better living conditions and protects employees from accidents. Our employees are not allowed to accept any improper rewards or gifts that are intended to, or are likely to create the perception that, they may act in a partial manner during their duties.



Our employees are expected to always act with care, <u>respect</u> and diligence. Similarly, we expect applicants and visitors to behave professionally with our employees and ensure that they maintain proper code of conduct.

We do not ask for any CASH payments. If any payment is receivable from candidates, it must be deposited directly by the applicant with his / her own CNIC in our company bank account titled "Allied Services International (Pvt) Limited" maintained with "Allied Bank Limited" using our personalized bank deposit slips. We are not responsible for payments made in cash or to any other bank account.

We cannot guarantee placement or commit to timelines. We strive to expedite hires but will not be responsible for any delay in placement or in visa issuance (in case of foreign employment). No compensation shall be issued in case of delay or cancellation of employment.

Workers who believe they have suffered any form of discrimination or victimization or if any undue money has been asked from them, they are encouraged to raise a complaint by writing an email to <a href="mailto:complaints@asil.com.pk">complaints@asil.com.pk</a> or call Mr. Haris Khan in our complaints department in our head office +92-21-35810378 X 118.

Approved by Shezad S. Mumtaz
Director Operations

Dated: 01 January 2021



## **Allied Training Center**

Allied Training Center was established with the goal to train fresh applicants against our client's requirements and more importantly refine the skills of local experienced candidates to international standards. Established in 2013, it has since trained countless Civil, MEP and FM Operatives for its clients.

Depending on our client's needs, we design highly intensive courses which contribute the development of the skillset to our client's expectations for their various overseas projects.

Our trade center is in the heart of Rawalpindi (Islamabad) and has a built-up area of 1100 Sq Yds. We are also in the process of expanding our operations in Lahore by building a training center in Samanabad, Lahore.

We provide training and trade testing for below mentioned trades

Civil Operatives
Mason
Steel Fixer
Shuttering Carpenter

**MEP Operatives** Plumber Electrician **Duct Fitter** 

Insulator

#### **FM Operatives**

Housekeeping Attendant Room Boy



#### **Third Party Affiliations**











### Oil & Gas

Allied Services has been a leading Oil & Gas recruitment, both in Pakistan as well as in the GCC. With an experienced in house recruitment team, an unparalleled database of specialist consultants, we have been delivering the very best oil & gas talent to companies for some of the world's most important engineering projects. We provide quality recruitment for both staff and operatives.















### **Industrial Services**

Allied Services has been a leading industrial Services recruitment, both in Pakistan as well as in the GCC. With an experienced in house recruitment team, an unparalleled database of specialist consultants, we have been delivering the very best industrial services talent to companies for some of the world's most challenging industrial services projects. We provide quality recruitment for both staff and operatives for both short term and long term projects.























# **Engineering & Construction**

Allied Services started operations in 1976 catering to the growing demand in the GCC construction sector. We worked with the leading Construction Companies are recruited thousands of Skilled, Semi-Skilled and Un-Skilled Workers. We maintained the reputation of being an ethical recruiter and maintained an untarnished reputation amongst both our clients and job seekers in Pakistan. 45 years later, we now recruit at both executive and operative levels.

























# Fast Moving Consumer Goods (FMGC)

The fast moving consumer goods (FMCG) has been one of the fastest growing sector in the GCC. FMCG sector is characterised by strong MNC which has brought about the need for compliance to quality, safety, and ethical recruitment standards. We have established ourselves by adhering to international QHSE standards and labour standards.























## **Facility Management**

We started a Facility Management division in 2010 and since then we have trained and developed our recruiters to understand the FM recruitments. We have been training people for Soft Skills at our in house Training Center and have a technical recruiter for the technical roles. We are successfully working with several of the leading FM companies and working towards recruitment of both soft and hard FM services. Having a presence in the three main cities enables us to continually attract quality FM talent from all over Pakistan...





























# **Sourcing Strategies - Staff**





Database Search – Zoho Recruit



Facebook (200,000) & LinkedIn (40,000) Job Portals



Email | WhatsApp | SMS Marketing Campaigns



Headhunting | Industry Specific











## **Sourcing Strategies - Operatives**



Database Search – Excel – 250,000+ Records



Facebook Ads – 200,000 Followers



WhatsApp | SMS Marketing Campaigns



Industry / Company Specific Marketing - Flyers



# **Shortlisting - Resume Screening**





## **Our Commitment - QoS**

In order to honour our commitments, we put emphasis in quality and delivery of service. We value our client's feedback and make continuous improvements to enhance the experience of our clients and applicants.



#### **Quality Service**

Our Client Services Team will provide clients with the highest standards of customer service.



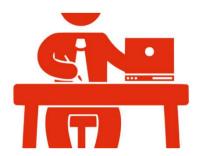
#### **Prompt Delivery**

We prioritize your mobilization targets. Our Visa Processing & Mobilization teams will deliver on time.



#### **Solutions**

Through our experience and network, we will find prompt and efficient solution to problems should any arise.



#### **Professionals**

We will provide you with professional service from our experienced staff.



## **Our Systems**

We have invested heavily in technology - our inhouse ERP enables us to track applicants efficiently. All our contracts, status updates, reports, bills, invoices are generated through our ERP eliminating error and keeping us focused on meeting KPIs.





# **Gap Analysis**

Conducting a recruitment gap analysis can help align the expectations and delivery ensuring long-term relationship and sustainable success.

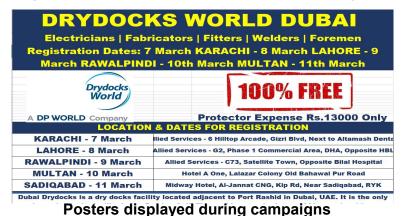


Questionnaire Finding	First Line of Action	Long Term Action
Mobilization Delays	Incharge mobilization is directed to reduce time in POE Clearance / Travel	Reset KPIs from start of process to mobilization
Prescreening Inadequate	Recruitment Specialist to review candidates and rescreen them	Revisit the prescreening guidelines and update the evaluation form



## **Transparency**

Maintaining transparency in the overseas recruitment business in the third world is the biggest challenge and we are proud to be compliant with international ethical recruitment practices.





Advertisements indicate recruitment expense (if any)

Van Salesman - Saudi Arabia

100% Free Recruitment | Prescreening 10-Sep

Email your CVs to salesman@asil.com.pk

(Bank Copy)



No Cash Transactions. Deposits (if any) made through Personalized Deposit Slips updated in ERP

International (Pvt.) Limited

# Recruitment Campaigns - Doosan Babcock

Borouge and GASCO Turnaround 2019 - 3400 Applications, 1100 Interviews & Trade Tests, 760 Selections



Our valued client from UAE "DOOSAN" requires the following positions for their upcoming Borouge and GASCO shutdowns in Abu Dhabi. Candidates who are Ex-Doosan, Ex-Adgas, Ex-Takreer, Ex-Gasco, Ex-Borouge or have worked in shutdowns with Qatargas, Qatar Petroleum, PDO, Aramoo, ADDOC, Sable, SASREF, Maaden OR have done at least 3 major shutdowns in Pakistan may apply. You can appear directly for interviews if you have the required shutdown experience OR you can call the number given against each position and pro-register. You may also send your CV by email to ta@asii.com.pk or through WhatsApp on 0337-8034946

POSITION	QTY	CONTACT	POSITION	QTY	CONTACT
RIGGER	216	0335-5091735	MECHANICAL FITTER	548	0337-8034945
FABRICATOR	50	0337-8034943	FITTER HELEPR	343	0334-3841222
PICWS / PTW Coordiantor	41	0337-8034949	STORE KEEPER	12	0333-2477749
FIRE/HOLE WATCHER	123	0337-8034949	TIME KEEPER	8	0333-2477749
MECHANICAL LEADMAN	20	0337-8034943	CLEANER	36	0337-8034947
RIGGING FOREMAN	5	0335-5091735	Driver LTV - AbuDhabi License	26	0337-8034942
PIPING FOREMAN	5	0333-2477749	Driver HTV - Abu Dhabi License	34	0337-8034942
MECHANICAL FOREMAN	26	0333-2477749	E&P MECHANIC	2	0337-8034942

















## Recruitment Campaigns – Laing O Rourke

EXPO 2020 Recruitment Campaign - 700 Applications, 300 Interviews & Trade Tests, 150+ Selections







### **CSR**

Allied Services believes strongly in contributing to the advancement and development of humankind and society through their participation in CSR activities. Our Directors are on the Executive Committee of several non profits and run the SAK education fund.



Deaf Reach School and Training Center

Food / Medical Drives in Balochistan



Supporting Orphanages & Old Age Homes

ALLIEDS ERVICES
International (Pvt.) Limited